

# NETWORKING ACTION PLAN

<b>CONTACT NAME:</b>	
<b>Primary Contact Opportunity:</b>	
<b>Secondary Contact Opportunity:</b>	
<b>Your Value:</b>	
<b>Your Position:</b>	
<b>Contact Accessibility:</b>	
<b>Next Contact:</b>	
<b>Goal:</b>	

<b>CONTACT NAME:</b>	
<b>Primary Contact Opportunity:</b>	
<b>Secondary Contact Opportunity:</b>	
<b>Your Value:</b>	
<b>Your Position:</b>	
<b>Contact Accessibility:</b>	
<b>Next Contact:</b>	
<b>Goal:</b>	

<b>CONTACT NAME:</b>	
<b>Primary Contact Opportunity:</b>	
<b>Secondary Contact Opportunity:</b>	
<b>Your Value:</b>	
<b>Your Position:</b>	
<b>Contact Accessibility:</b>	
<b>Next Contact:</b>	
<b>Goal:</b>	

# IMAGE PLAN

**Role Models:**

- a. \_\_\_\_\_
- b. \_\_\_\_\_
- c. \_\_\_\_\_

**Role Model Impact:**

**Role Model Attributes:**

- |          |           |
|----------|-----------|
| 1. _____ | 6. _____  |
| 2. _____ | 7. _____  |
| 3. _____ | 8. _____  |
| 4. _____ | 9. _____  |
| 5. _____ | 10. _____ |

**Attributes to Develop:**

- a. \_\_\_\_\_
- b. \_\_\_\_\_
- c. \_\_\_\_\_
- d. \_\_\_\_\_

**Development Opportunities:**

- a. \_\_\_\_\_
- b. \_\_\_\_\_
- c. \_\_\_\_\_
- d. \_\_\_\_\_



# PRESENTATION PLAN

Target Audience:

Topic:

Duration:

Audience Response Objectives:

Image Objectives:

Key Message Points:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

Key Corporate Message:

Presentation Outline:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_
11. \_\_\_\_\_
12. \_\_\_\_\_